

## **Questions:**

## What advantages does the Options brand offer to me?

The Options brand is exclusive to small to medium size practices and therefore enables you to supply a brand which will protect you from having to fit the same mainstream 'consumer' brands as your larger competition and therefore avoid consumers comparing prices.

How do I register patients on the direct-to-patient delivery scheme? Simply contact Customer Services (0870 9000 055).

How can I change the delivery dates for one of my patients? Simply call one of our Customer Services Representatives and they will amend these dates for you.

Are there marketing support materials available free of charge? Yes. You can ask your Area Business Manager for these or order direct from Customer Services.

#### What is the price of the Options lenses and solution? See your CooperVision Area Business Manager for details.

### Can I buy solutions without lenses?

Yes, solutions are available in three-month 'carry home' packs. These can only be purchased in eight x three-month pack supplies if you are purchasing without lenses.

## **Optional** extras

Benefit from the best of both worlds; a brand that you can promote as your own, plus the support available for your brand from CooperVision:

Practice posters for you to promote your Options brand

Postcards for you to mail out to your patients informing them of the benefits of Options

Leaflets simply explaining the benefits of contact lenses to your patients

## **Options from CooperVision**



Options is the fantastic scheme that offers unique brands, solutions and a fantastic direct-to-patient home delivery service.

Options helps ensure your patients remain your patients, as Options is not available in nationals, large chains, superstores or internet-only retailers.

Options provides you with the flexibility you need to manage your patients, however you like.

# Your brand, your programme, your options.

## Your brand

Offer an entirely new brand to your patients with Options; a contact lens brand which is unavailable to nationals, large chains or superstores and is NOT supplied by CooperVision to internet-only retailers.

## Your programme

Whether you simply want to purchase Options lenses, Options solutions or purchase a quarterly bundle – the options are yours!

## Your options

Options ensures that the control remains with you to manage your patients however you wish:

- Choose from practice delivery or direct-to-patient delivery
- Patient delivery dates can be delayed without cancelling and restarting for the CooperVision Options programme
- If you manage your own invoices, choose whether you want us to invoice your practice or set up a direct debit payment with your customer

# Once again, the options are yours!

#### Specification

Material	comfilcon A
Water content	60%
Base curve	8.7mm
Power range	+5.00 to -6.00 (0.25DS steps) -6.50 to -10.00 (0.50DS steps) +5.50 to +6.00 (0.50DS steps)
Centre thickness (@-3.00DS)	0.09mm
Dk	25
Dk/t (@-3.00DS):	28
Pack size	30 or 90
Trial lens	Available as a 5 pack in all parameters

## **Options Comfort One Day**

Premium daily disposable lens untilising the unique PC Technology<sup>1</sup>:

- Low dehydration which leads to a lens that remains comfortable throughout the day
- Crisp vision in the 'real' world throughout the day and into the night
- Provides an upgrade route for your current wearers who are willing to pay more for better comfort

## **Options One Day**

Daily disposable lens designed to provide excellent performance:

- Excellent comfort through advanced design
- Easy handling as a result of the lens design and manufacturing process
- UV inhibitor

#### Specification

Material	ocufilcon B
Water content	52%
Base curve	8.7mm
Power range	+5.00 to -6.00 (0.25DS steps) +5.50 to +6.00 (0.50DS steps) -6.50 to -10.00 (0.50DS steps)
Centre thickness (@-3.00DS)	0.07mm
Dk	17
Dk/t (@-3.00DS)	24
Pack size	30 or 90 pack
Trial lens	Available as a 5 pack in all parameters

#### Specification

Material	ocufilcon D
Water content	55%
Base curve	8.7mm
Power range	0.00 to -6.00 (0.25DS steps) -6.50 to -7.00 (0.50DS steps)
Cylinder	-0.75, -1.25
Axis	20°, 90°, 160°, 180°
Centre thickness (@-3.00DS)	0.11mm
Dk	19
Dk/t (@-3.00DS)	17
Pack size	30
Trial lens	Available as a 5 pack in all parameters

## **Options One Day Toric**

A daily disposable soft toric contact lens, employing a revolutionary approach to astigmatic correction, resulting in comfort and stability:

- Excellent lens stability utilising the wide ballast band
- Reduced lens lid interaction
- Reduced chair time

## **Options Premier**

A premium monthly spherical silicone hydrogel disposable lens utilising the AQUAFORM™ material for flexible overnight wear up to 29 nights;

- Low modulus for a more comfortable wearing experience
- Optimised back-surface design to provide optimum fit for more wearers
- Patented round-edge design to reduce conjunctival interaction
- Lower incidence of SEAL over a six-month period than other surfacetreated silicone hydrogel lenses<sup>2</sup>

#### Specification

Material	comfilcon A
Water content	48%
Base curve	8.6mm
Power range	+6.00 to -6.00DS (0.25 steps) -6.50 to -12.00DS (0.50 steps) +6.50 to +8.00DS (0.50 steps)
Centre thickness (@-3.00DS)	0.07mm
Dk	128
Dk/t (@-3.00DS)	160
Pack size	3 pack
Trial lens	Available as a single blister in all parameters

## **Options Comfort+**

A monthly disposable spherical lens utilising the unique PC Technology<sup>1</sup>:

- Superior resistance to lens dehydration compared with other mid to high-water disposable lenses<sup>2</sup>
- Sustained oxygen transmissibility over the whole day<sup>2</sup>
- Maintained wearing comfort throughout the day<sup>3</sup>
- Minimal protein and lipid deposition<sup>4</sup>

#### Specification

Material	ocufilcon D
Maleria	Cedificent D
Water content	55%
Base curve	8.70mm
Power range	+5.00 to -6.00 (0.25DS steps) +5.50 to +6.00 (0.50DS steps) -6.50 to -9.00 (0.50DS steps)
Centre thickness	0.11mm
Cylinder	-0.75, -1.25, -1.75, -2.25
Axis	10° to 180° (10° steps)
Dk	19
Dk/t (@-3.00DS)	17
Pack size	3 and 6 pack
Trial lens	Available as single blister in all parameters

## **Options UV**

The Options UV monthly spherical lens is manufactured with a 58% water content material incorporating a UV inhibitor and advanced lens design resulting in:

- Excellent comfort and handling
- Fantastic 'entry level' lens for your price-conscious patients
- Increased oxygen transmissibility compared to a 55% water lens
- Added eye protection in increased UV environments

#### Specification

Material	omafilcon A	
Water content	62%	
Base curve	8.60mm	
Power range	±6.00 (0.25DS steps) (+0.25DS not available) ±6.50 to ±20.00 (0.50DS steps)	
Centre thickness	0.065mm	
Dk	27	
Dk/t (@-3.00DS)	42	
Pack size	3 pack	
Trial lens	Available as single blister in all parameters	
	Water content Base curve Power range Centre thickness Dk Dk/t (@-3.00DS) Pack size	Materialomafilcon AWater content62%Base curve8.60mmPower range±6.00 (0.25DS steps) (+0.25DS not available) ±6.50 to ±20.00 (0.50DS steps)Centre thickness0.065mmDk27Dk/t (@-3.00DS)42Pack size3 pack

## **Options Toric**

Disposable toric soft contact lens with a patented design to provide greater stability and exceptional comfort:

- Unique horizontal ISO thickness
- Smooth continuous surface
- Constant ramp angle
- Wide consistent ballast band
- Excellent lens stability utilising the wide ballast band
- Reduces lid lens interaction
- Reduced chair time

#### Specification

Material	methafilcon A with UV inhibitor
Water content	58% (labelled as 55%)
Base curve	8.6mm minus, 8.8mm plus (labelled as 8.7mm)
Power range	+8.00 to -8.00 (0.25DS steps) +8.50 to -10.00 (0.50DS steps)
Centre thickness	0.07mm
Dk	22
Dk/t (@-3.00DS)	31
Pack size	3 pack
Trial lens	Available as single blister in all parameters

## **Options MULTI<sup>™</sup> Solution**

- Includes lubricant and protein removal
- Great customer-friendly packaging
- 250ml customer-friendly bottle size, meaning one bottle equals one-month's solution
- Trial packs available

#### **Options from CooperVision**



Talk to your CooperVision local Area Business Manager and discover your Options today!

> For further information: tel: 0870 9000 055 fax: 0870 9000 056 www.coopervision.com